The economy’s long road to recovery continues to take its toll on non-profit organizations. Money raised from special events, corporate grants, and nonprofit foundations is less reliable than in years past. Also, many grant-making agencies are restricting their funding to those initiatives that support more narrow focus areas making them more competitive.

As our state wrestles with budget issues, health and human services are taking a major hit. Organizations providing food, shelter, and other vital services are critically needed yet the funding to support these services is harder to secure. The result is deeper budget cuts, fewer services and increased challenges for those in need.

In addition, when there are fewer dollars and more budget tightening, greater accountability follows. Donors and donor prospects expect results for their investment. All of these challenges require non-profit leadership to work smarter than ever before.

Collaboration among agencies is often the key to increase funding and improve accountability. Effective collaborations go beyond referrals and agency agreements. They bring agencies and programs together with a focus on serving their clients, resulting in greater accountability and effectiveness. Agency directors can also seek funding jointly and together, address issues in a greater way than either agency could do alone. When appropriate, agencies should strive for true collaborations to further fulfill their missions.

During 2011, United Way created new partnerships with several organizations while continuing to build on existing ones with the objective of bringing more resources to the community. Our Annual Report provides an overview of these efforts that we’re excited to share. They reflect our commitment to the United Way mission of mobilizing resources to meet community needs.
United Way has partnered with local and national organizations to offer new resources and services as part of its effort to improve the quality of life for individuals and families. These services are free and available in Sangamon County.

United Way's 2-1-1 is a toll-free number that connects callers with information on a wide range of local social services like senior care, job training, after-school programs, and healthcare resources. 2-1-1 operates 24 hours a day, 7 days a week and will launch this fall.

United Way sponsors the Dolly Parton Imagination Library. This literacy program gives children, from birth to five years old, a new, free book every month. Over 1,700 local preschoolers are enrolled in the program. It will continue to expand through 2013.

United Way joined with Familywize Community Service Partnership to provide a free prescription drug discount card to the community. Individuals can save up to 30% on their prescriptions. Since introducing the card in Sangamon County, over $200,000 in savings has been realized.

United Way and the Community Foundation for the Land of Lincoln (CFLL) pooled resources for a matching grant from the Grand Victoria Foundation. United Way supported the Foundation's fundraising effort with a contribution of $732,500 from its endowment fund. Together with the CFLL's contribution, $1.23 million was raised and matched by the Grand Victoria Foundation totaling $2.46 million. United Way’s portion of this fund is known as the United Way Communityworks Endowment.
United Way Awarded $20,000 Venture Grant to Support Literacy Program

United Way presented the Springfield Real Men Read program with a $20,000 venture grant for the program’s expansion. This literacy initiative brings male volunteers into classrooms to read a pre-selected book to students each month during the school year. The program’s goal is to increase student interest and ability to read. In addition, the men who volunteer to read provide the added benefit of serving as mentors.

In the 2011-2012 school year, Springfield Real Men Read, in collaboration with the Springfield School District, brought the program to 60 classes and 1,500 students. Each student received seven free books for a total of 10,500. United Way’s venture grant helped purchase these books.

United Way’s venture fund was created to provide one-time funding for new projects or the expansion of existing projects aligned with one or more of United Way’s funding areas. These areas include food, shelter, healthcare, victim services and educational initiatives. Projects are evaluated on their strength and impact by an advisory committee of community volunteers.

Analysis of the Springfield Real Men Read program shows it is making a difference. Students are reading more and thus, are becoming more competent readers.

Record Number of Volunteers Participate in Day of Action

United Way’s volunteer event, Day of Action, was well-attended in 2011 with over 200 volunteers spending their afternoon completing community service projects at various health and human service agencies in town. Volunteers gathered at United Way for lunch and then received their project assignments. Teams of volunteers cleaned, painted, moved furniture, and performed light construction and landscaping tasks at several United Way member organizations. Each activity helped agencies that struggle to meet urgent, growing needs with decreasing resources.

United Way sponsored Day of Action for a second year due to the positive response and solid participation received in its inaugural year (2010).
$1.7 Million of Program Funding for Local Health & Human Services

United Way awarded $1,764,838 this year to 38 local health and human services. These programs address basic needs and promote long-term health and well-being with educational support. United Way continues to be the largest private funder of these programs in Sangamon County. Every dollar given to United Way’s Community Fund goes to support programs. The generous donations of over 9,000 individuals and companies made this community investment possible.

PROGRAM ALLOCATIONS

Funding for Fiscal Year 2013

ESSENTIAL SERVICES

American Red Cross, IL Capital Area Chapter
- Emergency Services $55,789.00
- Meals on Wheels $12,163.00

Catholic Charities
- Holy Family Crisis Assistance $30,731.00
- St. Clare’s Health Clinic/MedAssist $55,685.00
- St. John’s Breadline $121,892.00

Central Illinois Foodbank
- Food Distribution $70,000.00

Helping Hands of Springfield
- Shelter & Support Services $35,804.00

Lutheran Child & Family Services
- Family Counseling $20,179.00
- Intact Families $9,000.00

Mental Health Centers of Central Illinois
- Acute Care Psychiatric Clinic $40,000.00
- Projects for Assistance in Transition from Homelessness (PATH) $30,000.00

MERCY Communities
- Permanent Supportive Housing $27,500.00
- Transitional Living Program $40,000.00

Mini O’Beirne Crisis Nursery
- Crisis Nursery $33,280.00

Prairie Center Against Sexual Assault
- Bullying and Violence $50,000.00
- Prevention Initiatives

Rutledge Youth Foundation
- Youth Counseling & Advocacy $54,260.00

Senior Services of Central Illinois
- Comprehensive Elder Assist $26,510.00
- Daily Bread $32,610.00
- Senior Transport $7,500.00

Sojourn Shelter & Services
- Adult & Children Shelter & Support $90,000.00
- Court & Legal Services $40,000.00

Spac
- Epilepsy Resource Center $6,071.00
- Respite Care $8,395.00

Youth Service Bureau
- Shelter & After Care $137,000.00

TOTAL $1,034,369.00

LIFELONG LEARNING INITIATIVE

Big Brothers Big Sisters
- Comprehensive Mentoring $150,000.00

Boys and Girls Clubs
- Matheny-Withrow Learning Center $106,000.00

Family Service Center
- COMPASS Afterschool Program $80,000.00

Girl Scouts of Central Illinois
- STEM Initiatives $12,000.00

Mental Health Centers of Central Illinois
- ADHD Services $79,000.00

One Hope United
- Foster Grandparents Program $20,000.00

Rutledge Youth Foundation
- Achieving Academic Success $37,244.00

Springfield Urban League
- Freedom School $15,000.00
- Teen Reach $25,000.00
- Wee Grow $50,000.00

Springfield YMCA
- Riverton Achievement $38,048.00
- Enhancement Program

United Cerebral Palsy
- Assistive Technology $45,002.00
- Bridges $46,000.00
- Life Without Limits Day Camp $27,175.00

TOTAL $730,469.00

SPECIAL RECOGNITION

The very difficult job of reviewing and evaluating the effectiveness of these local programs is done by United Way’s Community Fund Volunteers. This work is entrusted to local volunteers to keep program funding decisions in the hands of the community.

Beverly Bunch
- University of Illinois Springfield

Melissa Kemmis
- H.D. Smith Wholesale Drug Company

Frank Lynch
- Wolter, Beeman & Lynch, Inc.

Penny McCarty
- SIU School of Medicine

Aaron McEvoy
- American General Life Companies

Dr. Charles D. Callahan
- Memorial Health System
- Chair, United Way’s Community Impact Committee
Campaign Cabinet

United Way’s Campaign Cabinet is comprised of dynamic corporate and community leaders. They volunteer their time and expertise to champion the annual campaign. We thank this talented and dedicated group for the key role they played in our campaign’s success.

After serving for two years on the Cabinet, Micah Bartlett led United Way’s 2011 Campaign to a successful conclusion. The campaign goal, set at $3 million, was exceeded with a campaign total of $3,036,899.

Scheels Extraordinary Gift

Last year’s campaign received an early boost in the amount of a $100 thousand from Scheels. This corporate gift is one of the largest, single donations ever made to United Way.

Scheels has a wonderful tradition of supporting its neighbors by being an active community member through everyday leadership. This generosity provides an example of corporate citizenship at its best.

Corporate Sponsors

100% of all donations to United Way fund programs. All fundraising and administrative costs are underwritten by the United Way Endowment, American General Life Companies, Ameren, Blue Cross Blue Shield, Bunn-O-Matic Corporation, The Horace Mann Companies, Illinois National Bank, Regions Bank, U.S. Bank, Wells Fargo Home Mortgage and one company wishing to remain anonymous.

Special thanks to these United Way supporters.
## UNITED WAY OF CENTRAL ILLINOIS’ FINANCIAL HIGHLIGHTS

As of December 31, 2011 (Unaudited)

A full, certified audit report is available upon request.

### ASSETS

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
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<td>Contributions Receivable</td>
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<td>Accounts Receivable</td>
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<td>Investments</td>
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<td>Property &amp; Equipment</td>
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<td>Beneficial Interest in Perpetual Trusts</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$8,237,927</strong></td>
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### LIABILITIES & NET ASSETS

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<tr>
<td>Accounts payable</td>
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<td>Allocations/Designations payable</td>
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<td><strong>Total Liabilities</strong></td>
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<td>Emergency Appropriations</td>
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<td>Appropriated for Equipment</td>
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<td>Unappropriated</td>
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<td><strong>Total Net Assets</strong></td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td><strong>$8,237,927</strong></td>
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### STATEMENT OF ACTIVITIES AS OF DECEMBER 31, 2011 (UNAUDITED)

#### Revenues and Other Support

<table>
<thead>
<tr>
<th>Source</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Combined</th>
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<tr>
<td>Contributions Received</td>
<td>451,515</td>
<td>1,984,451</td>
<td>-</td>
<td>2,435,966</td>
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<td>Contributions Received and Released from Restriction</td>
<td>1,867,089</td>
<td>(1,867,089)</td>
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<tr>
<td><strong>Total Campaign</strong></td>
<td>2,318,604</td>
<td>117,362</td>
<td>-</td>
<td>2,435,966</td>
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<td>Allowance for uncollectible pledges</td>
<td>6,062</td>
<td>448</td>
<td>-</td>
<td>6,510</td>
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<tr>
<td>Net Campaign</td>
<td>2,324,666</td>
<td>117,810</td>
<td>-</td>
<td>2,442,476</td>
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<td>Other Revenues</td>
<td>221,841</td>
<td>(48,962)</td>
<td>6,425</td>
<td>179,304</td>
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<td><strong>Total Public Support and Revenue</strong></td>
<td>$2,546,507</td>
<td>$68,848</td>
<td>$6,425</td>
<td>$2,621,780</td>
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#### Allocations, Program and Other Functional Expenses

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<thead>
<tr>
<th>Program Services</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Combined</th>
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<tr>
<td>Gross Funds Allocated to Agencies</td>
<td>2,465,729</td>
<td>-</td>
<td>-</td>
<td>2,465,729</td>
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<tr>
<td>Less Donor Designations</td>
<td>(585,601)</td>
<td>-</td>
<td>-</td>
<td>(585,601)</td>
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<tr>
<td>Net Funds Allocated to Agencies</td>
<td>1,880,128</td>
<td>-</td>
<td>-</td>
<td>1,880,128</td>
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<tr>
<td>Community impact/fund distribution</td>
<td>234,497</td>
<td>-</td>
<td>-</td>
<td>234,497</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td>2,114,625</td>
<td>-</td>
<td>-</td>
<td>2,114,625</td>
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<tr>
<td>Supporting Services</td>
<td>214,688</td>
<td>-</td>
<td>-</td>
<td>214,688</td>
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<tr>
<td>Fund raising</td>
<td>214,688</td>
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<td>-</td>
<td>214,688</td>
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<td>Marketing and Communications</td>
<td>100,365</td>
<td>-</td>
<td>-</td>
<td>100,365</td>
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<tr>
<td>Finance and administration</td>
<td>244,410</td>
<td>-</td>
<td>-</td>
<td>244,410</td>
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<tr>
<td><strong>TOTAL Supporting Services</strong></td>
<td>559,463</td>
<td>-</td>
<td>-</td>
<td>559,463</td>
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<tr>
<td><strong>TOTAL Expenses</strong></td>
<td>$2,674,088</td>
<td>-</td>
<td>-</td>
<td>$2,674,088</td>
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#### Change in Net Assets

<table>
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<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Combined</th>
</tr>
</thead>
<tbody>
<tr>
<td>(before transfer of net assets to third party)</td>
<td>(127,581)</td>
<td>68,848</td>
<td>6,425</td>
<td>(52,308)</td>
</tr>
<tr>
<td>Transfer to the Community Foundation for the Land of Lincoln</td>
<td>-</td>
<td>(7,576)</td>
<td>(724,924)</td>
<td>(732,500)</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td>(127,581)</td>
<td>61,272</td>
<td>(718,499)</td>
<td>(784,808)</td>
</tr>
<tr>
<td>Net Assets Beginning</td>
<td>4,819,174</td>
<td>1,626,346</td>
<td>1,075,649</td>
<td>7,521,169</td>
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<td><strong>Net Assets End</strong></td>
<td>$4,691,593</td>
<td>$1,687,618</td>
<td>$357,150</td>
<td>$6,736,361</td>
</tr>
</tbody>
</table>
LEADERS
GUILD
DONORS

We Thank You.

We are blessed to partner with and serve a community of financial supporters giving at all levels. We salute your spirit of altruism and thank you for your tangible community investment.

Alexis de Tocqueville Society  $10,000 & above

Kathy and Randy Germeraad
Springfield Electric Supply Co.

Peter H. and Sandra Heckman
The Horace Mann Companies

Mr. and Mrs. William Rich Schnirring
Springfield Electric Supply Co.

J. Christopher and Debra N. Smith
H. B. Smith Wholesale Drug Company

Susan Allison Wallace and Matt Herron
Wells Fargo Home Mortgage

Susan Lawrence Dana  $7,500 - $9,999

Jim and Carole Britton
Express Employment Professionals

Sharon and Ed Curtis
Memorial Medical Center

Dan and Carolyn Dungan
Springfield Electric Supply Co.

Gary and Amanda Neubauer
Sikich LLP

Springfield Tracy Fund

One anonymous gift

Vachel Lindsay  $5,000 - $7,499

Michael and Jill M. Aiello
R.W. Troxell & Co.

Paul D. Andrews
The Horace Mann Companies

Evelyn Brandt Thomas
Brandt Consolidated

Ann Caparros and James S. Bruner
The Horace Mann Companies

Kathryn Karr
The Horace Mann Companies

Marilyn Kennedy

Dr. Marsha A. Prater
Memorial Medical Center

Thomas and Samantha Roy
Crawford, Murphy & Tilly, Inc.
<table>
<thead>
<tr>
<th>Abraham Lincoln</th>
<th>$2,500 - $4,999</th>
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<td>Michael and Sandy Barker</td>
<td>Springfield Electric Supply Co.</td>
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<tr>
<td>Gerald and Dr. Lynne Barkmeier</td>
<td>Barkmeier Group Springfield Clinic</td>
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<tr>
<td>Micah and Peggy Bartlett</td>
<td>Town and Country Bank</td>
</tr>
<tr>
<td>Alan and Debi Baum</td>
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<td>Cliff and Jan Baxter</td>
<td>Crawford, Murphy &amp; Tilly, Inc.</td>
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<tr>
<td>Tom and Beth Bayer</td>
<td>Sikich LLP</td>
</tr>
<tr>
<td>Dale and Cathy Becker</td>
<td>Kerber, Eck &amp; Braeckel LLP</td>
</tr>
<tr>
<td>Dr. Harry J. and Mrs. Deborah M. Berman</td>
<td>Memorial Medical Center</td>
</tr>
<tr>
<td>Eric and Lorie Bleyer</td>
<td>Posegate and Denes, PC</td>
</tr>
<tr>
<td>John F. Blythe and Jane N. Denes</td>
<td>Jones-Blythe Construction</td>
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<tr>
<td>Russ and Sherry Braidlow</td>
<td>Schnucks Sangamon Center</td>
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<tr>
<td>Dave and Nancy Bramlet</td>
<td>Marine Bank</td>
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<tr>
<td>Rick and Kristie Brandt</td>
<td>Brandt Consolidated</td>
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<tr>
<td>Joseph and Barbara Bretz</td>
<td>St. John's Hospital</td>
</tr>
<tr>
<td>Charles and Mary Callahan</td>
<td>Sacred Heart-Griffin High School</td>
</tr>
<tr>
<td>Raymond and Debbie Castaldo</td>
<td>The Horace Mann Companies</td>
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<tr>
<td>Debbie (Cimarossa) Thompson</td>
<td>The Horace Mann Companies</td>
</tr>
<tr>
<td>Stephen R. Colyer</td>
<td>Ameren</td>
</tr>
<tr>
<td>Bret and Aimee Conklin</td>
<td>The Horace Mann Companies</td>
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<tr>
<td>Ann and John Coombe</td>
<td>Hanson Professional Services Inc.</td>
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<td>Drew and Kate Davis</td>
<td>Davis Financial Group</td>
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<tr>
<td>John and Lynn Eck, Jr.</td>
<td>R.W. Travell &amp; Co.</td>
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<tr>
<td>Bob and Rene Feser</td>
<td>American General Life Companies</td>
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<tr>
<td>Dr. Chris and Debbie Fiedler</td>
<td>Associated Anesthesiologists of Springfield</td>
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<tr>
<td>Christopher E. Fulks and Stephanie Ozier</td>
<td>American General Life Companies</td>
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<tr>
<td>Tom Gihl</td>
<td>Illinois National Bank</td>
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<tr>
<td>William and Pam Grant</td>
<td>Landmark Automotive Group</td>
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<td>Danial and Freda Habermehl</td>
<td>The Horace Mann Companies</td>
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<td>Jim and Nancy Hagerman</td>
<td>Kerber, Eck &amp; Braeckel LLP</td>
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<td>Dwayne and Liliana Hallman</td>
<td>The Horace Mann Companies</td>
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<td>Ed and Nancy Hohenstein</td>
<td>Levi, Ray &amp; Shoup, Inc.</td>
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<tr>
<td>Bob and Berta Kay</td>
<td>Memorial Medical Center</td>
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<td>Thomas and Julie Krehbiel</td>
<td>Sikich LLP</td>
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<tr>
<td>Mrs. and Mrs. Gabriel S. Luhn</td>
<td>Wells Fargo Home Mortgage</td>
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<tr>
<td>Greg and Kari Lutchka</td>
<td>Springfield Electric Supply Co.</td>
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<tr>
<td>Frank and Peggy Lynch</td>
<td>Wolter, Beeman &amp; Lynch Springfield Public School District 186</td>
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<td>Bill and Trisha Martin</td>
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<td>Edward J. and Rita McDowall</td>
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<td>Van and Lisa McNeal</td>
<td>The Horace Mann Companies</td>
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<td>Sylvia and Robb Miller</td>
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<tr>
<td>Tom and Lisa Mosley</td>
<td>American General Life Companies</td>
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<tr>
<td>David and Sybil Parsons</td>
<td>Central IL Community Blood Center</td>
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<tr>
<td>Sergio and Rosemary Pecori</td>
<td>Hanson Professional Services Inc.</td>
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<tr>
<td>Michael and Marla Pick</td>
<td>Springfield Clinic</td>
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<tr>
<td>Steve and Shawn Powse</td>
<td>Kerber, Eck &amp; Braeckel LLP</td>
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<tr>
<td>Randy and Donna Ragan</td>
<td>McCladrey</td>
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<tr>
<td>Scott A. Reeser</td>
<td>State of Illinois</td>
</tr>
<tr>
<td>Todd Rettig</td>
<td>State of Illinois</td>
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<tr>
<td>Priscilla Reyhan</td>
<td>Bob and Mary Ritz</td>
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<td>Hospital Sisters Health System</td>
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<table>
<thead>
<tr>
<th>Elijah Iles</th>
<th>$1,750 - $2,499</th>
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<tr>
<td>Donald and Patricia Altorfer</td>
<td>Altorfer Inc.</td>
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<tr>
<td>Bill and Ellen Amerson</td>
<td>Bunn-O-Matic Corporation</td>
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<td>State of Illinois</td>
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<td>Nick and Karen Appelbaum</td>
<td>Sikich LLP</td>
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<td>Nikki L. Baker</td>
<td>Springfield Electric Supply Co.</td>
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<td>Dick and Kathy Barclay</td>
<td>U.S. Bank</td>
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<td>Remax Professionals</td>
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<td>Mark Barthel</td>
<td>Springfield Electric Supply Co.</td>
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<tr>
<td>Erich Bloxdorf and Mary Coombe-Bloxdorf</td>
<td>Coombe-Bloxdorf P.C.</td>
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<tr>
<td>Michael Brewer and Sandra Hudgins Brewer</td>
<td>Springfield Clinic</td>
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<tr>
<td>Chris and Val Butler</td>
<td>Butler Funeral Homes &amp; Cremation Tribute Center, PC</td>
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<td>Jack and Janice Butler</td>
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<td>Brown, Hay &amp; Stephens</td>
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<td>Patti Crouch</td>
<td>American General Life Companies</td>
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<td>Michael and Kristen Dossett</td>
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<tr>
<td>Bill and Susan Enlow</td>
<td>Solor Law Offices</td>
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<tr>
<td>Brenda and Arthur Esslinger</td>
<td>American General Life Companies</td>
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<tr>
<td>William and Mary Forsyth</td>
<td>Forsyth Insurance</td>
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<tr>
<td>Tim and Tammy Garwood</td>
<td>The Horace Mann Companies</td>
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<tr>
<td>Gerald and Elizabeth Gill</td>
<td>Skip and Sheila Hedger</td>
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<tr>
<td>Kerber, Eck &amp; Braeckel LLP</td>
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<tr>
<td>Sherry L. Irving</td>
<td>State of Illinois</td>
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<tr>
<td>Jason and Sandy Jones</td>
<td>Kerber, Eck &amp; Braeckel LLP</td>
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<tr>
<td>Laurie H. Karman</td>
<td>Ameren</td>
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<tr>
<td>John and LuAnn Kelker</td>
<td>United Way of Central Illinois</td>
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<td>U.S. Bank</td>
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<tr>
<td>Bill and Julie Kellner</td>
<td>M J Kellner Co., Inc.</td>
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<tr>
<td>Dr. Karl P. Kerstein</td>
<td>Margaret Kirschner</td>
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<td>Town and Country Bank</td>
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<tr>
<td>Frank and Julie Kopecky</td>
<td>US Marble and Granite, Inc</td>
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<tr>
<td>F. N. Kopel and Carolyn C. Kopel</td>
<td>State of Illinois</td>
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<tr>
<td>Pradeep and Joanne Kulkarni</td>
<td>Central IL Allergy and Respiratory Associates</td>
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<tr>
<td>Karen F. Lindley</td>
<td>American General Life Companies</td>
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<tr>
<td>Dr. Mary F. Loken</td>
<td>Regional Office of Education</td>
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<tr>
<td>Dick and Jeanne Madden</td>
<td>The Horace Mann Companies</td>
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<tr>
<td>Drew and Janet McMinn</td>
<td>Springfield Electric Supply Co.</td>
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<tr>
<td>Martin Michelson</td>
<td>Rutledge Youth Foundation, Inc.</td>
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<tr>
<td>Gary and Nancy Miller</td>
<td>State of Illinois</td>
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<td>Illinois Education Association</td>
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<tr>
<td>Harry and Virginia Mitchell</td>
<td>The Horace Mann Companies</td>
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<tr>
<td>St. John's Hospital</td>
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<tr>
<td>Michael and Anne Morris</td>
<td>Springfield Public School District 186</td>
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<tr>
<td>Eric and Ann Oschwald</td>
<td>Prairie State Bank and Trust</td>
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<tr>
<td>Kurt Ozier</td>
<td>American General Life Companies</td>
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<tr>
<td>Pat and Sarah Phalen</td>
<td>Illinois National Bank</td>
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- Barbara A. Wood
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  - Memorial Medical Center
- Charlotte Blumle
- Michael and Ann Marie Boer
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  - Crawford, Murphy & Tilly, Inc.
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  - Brandt Consolidated
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  - State of Illinois
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  - Illinois National Bank
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  - Kerber, Eck & Braeckel LLP
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